

**GOLDEN STATE FINANCE AUTHORITY (GSFA)**  
**OPENDOORS™ PROGRAM**  
**LENDER TERM SHEET – FHA, VA, USDA LOANS**

<b>PROGRAM SPONSOR</b>	Golden State Finance Authority (GSFA)
<b>SERVICER</b>	Gateway Mortgage Group, a division of Gateway First Bank (GMG)
<b>PARTICIPATING LENDERS</b>	Lenders interested in participating in this Program must complete a GSFA Lender Profile, execute a GSFA Program Lender Agreement, and be an Approved Correspondent Lender with the Servicer.  <i>The GSFA Lender Profile and GSFA Program Lender Agreement are available for download from the GSFA OpenDoors Participant Guide at <a href="http://www.gsfahome.org">www.gsfahome.org</a>.</i>
<b>DESCRIPTION</b>	GSFA OpenDoors™ Program is designed to increase homeownership opportunities for low-to-moderate income individuals and families in California. Down Payment Assistance (DPA) is available in the form(s) stated below.
<b>FIRST MORTGAGE LOAN TYPES AND TERMS</b>	<p><b>Loan Types:</b></p> <ul style="list-style-type: none"> <li>• <b>FHA:</b> 203(b), 203(b)(2), and 234(c); in accordance with FHA guidelines. <ul style="list-style-type: none"> <li>○ Cooperative housing (co-op) is not eligible.</li> </ul> </li> <li>• <b>VA:</b> In accordance with VA guidelines under 1810 and 181A.</li> <li>• <b>USDA RD:</b> In accordance with USDA guidelines.</li> </ul> <p><b>Loan Term:</b></p> <ul style="list-style-type: none"> <li>• 30-year fixed term with full amortization.</li> </ul> <p><b>Maximum Loan Amount:</b></p> <ul style="list-style-type: none"> <li>• \$484,350 (loan agency limits apply).</li> </ul> <p><b>Max LTV/CLTV:</b></p> <ul style="list-style-type: none"> <li>• Follow loan agency guidelines</li> </ul> <p><i>For Conventional Loan options, please see the “GSFA OpenDoors Term Sheet – Conventional” available for download from the GSFA OpenDoors Participant Guide at <a href="http://www.gsfahome.org">www.gsfahome.org</a>.</i></p>
<b>DOWN PAYMENT AND CLOSING COST ASSISTANCE (DPA)</b>	<p>DPA is available from GSFA for Purchase transactions as outlined below:</p> <p><b>DPA Amount:</b></p> <ul style="list-style-type: none"> <li>• <b>FHA/VA/USDA RD:</b> Up to 6.00% of the <b>Final</b> First Mortgage Loan amount.</li> </ul> <p><b>DPA Form:</b></p> <ul style="list-style-type: none"> <li>• A deferred 30-year Second Mortgage Loan (no interest); or</li> <li>• A deferred 30-year Second Mortgage Loan (no interest), combined with a Gift.</li> </ul> <p><b>DPA General Terms:</b></p> <ul style="list-style-type: none"> <li>• Proceeds may be used for down payment and/or closing costs;</li> </ul> <p>There must be no cash back to the borrower from the DPA proceeds; Lender upfronts the DPA amount at closing to be reimbursed by the Servicer, on behalf of GSFA, upon purchase of the First Mortgage Loan.</p>

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<p><b>DOWN PAYMENT AND CLOSING COST ASSISTANCE (DPA) CONTINUED</b></p>	<p><b>DPA Second Mortgage Loan Terms:</b></p> <ul style="list-style-type: none"> <li>• 30-year Term;</li> <li>• Note Rate of Second Mortgage is 0%;</li> <li>• Non-amortizing loan with no monthly payments;</li> <li>• Second Mortgage is due and payable upon sale, refinance or payoff of the First Mortgage;</li> <li>• No subordination allowed.</li> </ul> <p>Lender must conform to federal RESPA and Truth-in-lending laws in disclosing the terms of the Second Mortgage.</p>
<p><b>OTHER ASSISTANCE PROGRAMS</b></p>	<p>Gateway prior approval required. Subject to Agency and investor requirements, program may be combined with other down payment sources, including Mortgage Credit Certificates. In all cases, the most conservative guidelines for each program will apply. Third Liens not allowed.</p>
<p><b>DPA DOCUMENTATION</b></p>	<p>Program Manager (NHF) shall provide the DPA Funding Commitment Notice and Gift Letter along with Second Mortgage Loan documents on its Reservation Portal at <a href="https://nhfresportal.nhfloan.org/login.aspx">https://nhfresportal.nhfloan.org/login.aspx</a> on behalf of GSFA and Servicer.</p> <p><b>DPA Second Mortgage Loan Documents (Required):</b></p> <ul style="list-style-type: none"> <li>○ Promissory Note</li> <li>○ Deed of Trust</li> <li>○ Program Partial Exemption Disclosure</li> </ul> <ul style="list-style-type: none"> <li>• GSFA must serve as the Lender and beneficiary for the Second Note and Security Instrument;</li> <li>• Lender is responsible for recording the Second Mortgage Loan Security Instrument.</li> <li>• Lender is required to reflect GSFA's EIN on HUD's FHA Loan Underwriting and Transmittal Summary in conjunction with secondary financing assistance or gifts to the borrower when the borrower is receiving an FHA First Mortgage. GSFA's EIN is 68-0322272.</li> </ul>
<p><b>BORROWER ELIGIBILITY</b></p>	<p><b>Occupancy:</b></p> <ul style="list-style-type: none"> <li>• No first-time homebuyer requirement.</li> <li>• Borrower must occupy the residence as their primary residence within (60) days of closing).</li> <li>• Borrowers may have ownership in other property at time of closing, per agency guidelines.</li> <li>• Non-occupant co-borrowers allowed on FHA loans only; not on VA or USDA-RD loans.</li> </ul> <p><b>Eligible Properties:</b></p> <ul style="list-style-type: none"> <li>• Single Family Residences (1 to 4 unit).</li> <li>• PUDs.</li> <li>• Townhouses.</li> <li>• Condominiums (Must not be in litigation).</li> <li>• No manufactured homes.</li> </ul>

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<p><b>BORROWER ELIGIBILITY CONTINUED</b></p>	<p><b>Income Limits (based on county of property):</b></p> <ul style="list-style-type: none"> <li>• Follow agency guidelines.</li> </ul> <p><b>Qualifying Income:</b></p> <ul style="list-style-type: none"> <li>• Follow agency guidelines with respect to allowable income sources and calculation method to be used.</li> <li>• Use 1003 qualifying income only.</li> <li>• May be less than the total actual household income.</li> </ul> <p><b>Minimum Credit Score:</b></p> <ul style="list-style-type: none"> <li>• FHA and VA: 600.</li> <li>• USDA RD: 640.</li> <li>• For FICO 600-659, Lenders must use the pricing grid on the rate sheet labeled “GOVERNMENT GSFA OpenDoors-LLADJ”.</li> <li>• Each borrower must have a minimum of one credit score.</li> </ul> <p><b>Maximum DTI:</b></p> <ul style="list-style-type: none"> <li>• No max DTI with AUS approval for FHA/VA or GUS approval for USDA.</li> <li>• For DTI &gt;45% with AUS approval, Lenders must use the pricing grid on the rate sheet labeled “GOVERNMENT GSFA OpenDoors-LLADJ”.</li> <li>• For manual underwrite: <ul style="list-style-type: none"> <li>○ FHA – Max 50% DTI with compensating factors laid out by FHA.</li> <li>○ VA – Max 43% DTI unless residual income exceeds guideline by at least 20%.</li> <li>○ USDA – Max 44% DTI.</li> </ul> </li> </ul> <p><b>Homebuyer Education:</b>  Please refer to loan agency for specific requirements.</p>
<p><b>MORTGAGE INSURANCE</b></p>	<p>Follow agency guidelines.</p>
<p><b>INTEREST RATES AND MORTGAGE LOCKS</b></p>	<p><b>Mortgage Loan Interest Rates:</b></p> <ul style="list-style-type: none"> <li>• Mortgage Loan Interest Rates and DPA Assistance options are sent via email from GMG Secondary.</li> </ul> <p><b>Loan Registrations (Reservations):</b></p> <ul style="list-style-type: none"> <li>• Loans are locked for 60 days.</li> <li>• DPA Funding Commitment Notice and Gift Letter from GSFA must be submitted with the mortgage loan file. Servicer shall not purchase a Mortgage Loan without these documents</li> <li>• <b>First Mortgage Loan Lock:</b> <ul style="list-style-type: none"> <li>○ Lender must lock the First Mortgage Loan on GMG website using the GEMS portal: <a href="http://www.gatewaycorrespondent.com">www.gatewaycorrespondent.com</a></li> </ul> </li> </ul>

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<p><b>INTEREST RATES AND MORTGAGE LOCKS CONTINUED</b></p>	<ul style="list-style-type: none"> <li>• <b>Second Mortgage Loan Lock:</b> <ul style="list-style-type: none"> <li>○ Gateway's Commitment Desk will lock your Second Mortgage Loan after Lender completes the GSFA OpenDoors Registration Form on the GMG website.</li> <li>○ Save completed Registration Form in pdf format and upload into GEMS as a stored document under the first lien loan number. GMG Commitment Desk will lock uploaded pdf Registration Form.</li> <li>○ The First and Second Liens each have a separate loan number and lock confirmation that Lender can access in GEMS.</li> <li>○ GSFA will then provide a GSFA OpenDoors DPA Funding Commitment Notice and Gift Letter via the NHF Reservation Portal at <a href="https://nhfresportal.nhfloan.org/login.aspx">https://nhfresportal.nhfloan.org/login.aspx</a>.</li> <li>○ These documents from GSFA must be submitted with the mortgage loan file. Servicer shall not purchase a Mortgage Loan without these documents.</li> </ul> </li> </ul> <p>Lender must contact <a href="mailto:corrbonds@gatewayloan.com">corrbonds@gatewayloan.com</a> for assistance.</p>
<p><b>FEES AND POINTS</b></p>	<p>Participating Lender should refer to Servicer Website for guidelines at: <a href="http://www.gatewaycorrespondent.com/client-guide/">http://www.gatewaycorrespondent.com/client-guide/</a>.</p> <p><b>Fees and Points Lender may charge to Borrower:</b></p> <ul style="list-style-type: none"> <li>• Origination Fee: up to 2.00% of the First Mortgage.</li> <li>• Discount Points: 0.00% (<i>This Program does not allow Discount Points to be charged to the Borrower</i>).</li> <li>• Fees charged on the DPA Second Loan cannot exceed 1% of the DPA Second Loan amount (recording fees and transfer taxes are not included in the 1% maximum).</li> <li>• Participating Lender may charge customary and reasonable closing costs and fees with full disclosure in accordance with Freddie Mac and federal, state and local laws and regulations.</li> </ul> <p><b>Fees to Servicer from Lender (Servicer nets at purchase):</b></p> <ul style="list-style-type: none"> <li>• Funding Fee: \$399.</li> <li>• Tax Service Fee: \$78.</li> <li>• Flood Certification: \$10.</li> </ul> <p><b>Funds to Lender from Servicer at Loan Purchase:</b></p> <ul style="list-style-type: none"> <li>• 100% of the outstanding principal amount of the First Mortgage Loan and the DPA Second Mortgage Loan and/or Gift.</li> <li>• Servicing Release Premium (based on First Mortgage): <ul style="list-style-type: none"> <li>○ 0.50%.</li> </ul> </li> </ul>

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<b>LOAN DELIVERY AND PURCHASE</b>	<ul style="list-style-type: none"><li>• Lender should refer to Servicer Website <a href="http://www.gatewaycorrespondent.com/client-guide/">http://www.gatewaycorrespondent.com/client-guide/</a> for loan delivery and purchase guidelines.</li><li>• The GSFA DPA Funding Commitment Notice and Gift Letter must be submitted with the mortgage loan file. Servicer shall not purchase a Mortgage Loan without these documents.</li></ul>
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